



FOR IMMEDIATE RELEASE

Rubamin and Distil announce exclusive strategic partnership to scale high-performance Zinc derivatives for North American personal care markets

Mumbai and Vadodara, India (March 9, 2026) – Distil, an R&D-led specialty chemicals platform and Rubamin Private Limited, a versatile producer of Zinc compounds globally with a manufacturing legacy of almost four decades and over 50,000 tons per annum of production capacities, today announced the signing of a strategic commercial agreement. Under this partnership, Distil will serve as an exclusive co-development, marketing and distribution partner for Rubamin's high-performance Zinc Oxide powders, dispersions, and derivatives across the United States and Canada.

The collaboration combines Rubamin's world-class manufacturing with Distil's specialized application R&D and distribution geared for global supply chains. The partnership focuses on supplying Zinc derivatives for sun-care, cosmetics and over the counter (OTC) pharmaceutical applications, ensuring compliance with stringent U.S. FDA and GMP standards.

Leadership Perspectives:

Atul Dalmia, Chairman of Rubamin Private Limited:

"At Rubamin, we have always been driven by the 'Power of Zero' – harnessing innovation to create value with minimal environmental impact. This partnership with Distil allows us to extend our reach into the sophisticated North American personal care market, leveraging our decades of expertise in hydro-metallurgy to provide sustainably sourced, high-purity Zinc derivatives to a global audience."

Atanu Agarrwal, Co-founder & CEO of Distil:

"Our mission is to redefine specialty chemical manufacturing by providing a transparent, high-performance platform for global brands. This partnership with Rubamin is a significant milestone in broadening our offerings in niche and safe compounds for human consumption. By bridging the gap between Indian manufacturing excellence and North American demand, we are enabling brands to access sustainable, high-quality ingredients with full IP protection and operational visibility."

Ankur Shah, VP – Commercial of Rubamin Private Limited:

"This exclusive agreement is a testament to our commitment of supplying products that are manufactured using processes which are engineered in compatibility with internationally recognized, application-specific certifications/registrations and are subjected to stringent protocols aligned with global quality standards.

By routing all North American inquiries through Distil, we ensure our customers receive specialized technical support and seamless logistical coordination. Together, we are building a robust, circular supply chain that meets the growing demand for sustainable materials while maintaining the highest standards of regulatory compliance."

Kiro Rizk, Head of Personal Care at Distil:



"Zinc Oxide is a cornerstone of modern sun-care, and the demand for specialized particle engineering – focusing on transparency and SPF efficacy – has never been higher. Rubamin's technical capability to produce high-purity, low-impurity profiles allows us to offer ingredients that meet the most rigorous aesthetic and stability requirements of leading global personal care brands."

About Rubamin

Rubamin is the only Zinc recycling company in the world that has architected and harnessed the strength of French, Chemical and Calcination technologies in an environmentally safe and sustainable manner. With a strong recall of ZYNK® suit brands like ZINCOLLIED®, ZynkFeed®, Acti.Z®, ZYNKO3™, ScavenZink™, AgrowZed™, FireSafe®, ZnPure™, Zynk.SP® and Zynk.SPPerse™, their 35 SKUs and many more customized sub-variants, Rubamin caters to multiple applications including Pharmaceuticals, Cosmetics & Skincare, Human & Animal Nutrition, Agriculture and more. It also has presence in other metal compounds such as Molybdenum, Lithium, Cobalt, Nickel, Tungsten, Vanadium, etc. for high value industrial applications.

About Distil

Founded in 2024, Distil is an R&D-led specialty chemical platform redefining global manufacturing through a "secure control layer." By acting as a protected technical interface between global brands and high-quality manufacturing assets, Distil empowers companies to localize production, safeguard intellectual property, and accelerate the transition to sustainable ingredients. Led by a team of industry veterans, PhDs, and engineers, Distil is backed by premier venture capital and strategic investors to deliver institutional-grade reliability in a fragmented market.

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